

Local Market Update for April 2017

A Research Tool Provided by Vermont Realtors®



Burlington

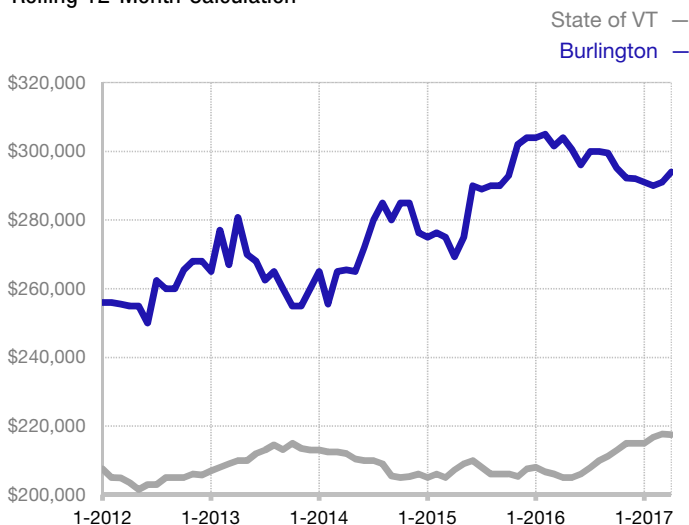
Single-Family	April			YTD		
	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
Key Metrics						
New Listings	23	20	- 13.0%	58	60	+ 3.4%
Pending Sales	12	11	- 8.3%	45	53	+ 17.8%
Closed Sales	14	20	+ 42.9%	43	43	0.0%
Median Sales Price*	\$292,750	\$387,500	+ 32.4%	\$271,000	\$291,000	+ 7.4%
Average Sales Price*	\$336,386	\$400,430	+ 19.0%	\$302,844	\$380,986	+ 25.8%
Percent of Original List Price Received*	95.9%	96.6%	+ 0.7%	94.2%	96.1%	+ 2.0%
Days on Market Until Sale	103	79	- 23.3%	123	65	- 47.2%
Inventory of Homes for Sale	34	31	- 8.8%	--	--	--
Months Supply of Inventory	2.2	2.3	+ 4.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			YTD		
	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
Key Metrics						
New Listings	10	18	+ 80.0%	34	40	+ 17.6%
Pending Sales	11	19	+ 72.7%	37	35	- 5.4%
Closed Sales	8	2	- 75.0%	29	15	- 48.3%
Median Sales Price*	\$261,388	\$311,000	+ 19.0%	\$242,500	\$235,000	- 3.1%
Average Sales Price*	\$253,097	\$311,000	+ 22.9%	\$244,991	\$354,033	+ 44.5%
Percent of Original List Price Received*	97.1%	99.5%	+ 2.5%	95.3%	96.6%	+ 1.4%
Days on Market Until Sale	79	2	- 97.5%	110	41	- 62.7%
Inventory of Homes for Sale	20	11	- 45.0%	--	--	--
Months Supply of Inventory	2.0	1.3	- 35.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

