Local Market Update for November 2017

A Research Tool Provided by Vermont Realtors®



Stratton Mountain

Single-Family	November			YTD			
Key Metrics	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change	
New Listings	2	2	0.0%	20	26	+ 30.0%	
Pending Sales	2	4	+ 100.0%	14	19	+ 35.7%	
Closed Sales	3	1	- 66.7%	13	14	+ 7.7%	
Median Sales Price*	\$630,000	\$2,400,000	+ 281.0%	\$560,000	\$666,638	+ 19.0%	
Average Sales Price*	\$1,330,000	\$2,400,000	+ 80.5%	\$1,051,166	\$736,927	- 29.9%	
Percent of Original List Price Received*	88.2%	87.3%	- 1.0%	85.1%	85.6%	+ 0.6%	
Days on Market Until Sale	173	347	+ 100.6%	309	240	- 22.3%	
Inventory of Homes for Sale	20	17	- 15.0%				
Months Supply of Inventory	11.4	8.1	- 28.9%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			YTD			
Key Metrics	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change	
New Listings	9	0	- 100.0%	110	65	- 40.9%	
Pending Sales	1	7	+ 600.0%	43	42	- 2.3%	
Closed Sales	12	5	- 58.3%	42	35	- 16.7%	
Median Sales Price*	\$392,500	\$245,000	- 37.6%	\$442,000	\$247,500	- 44.0%	
Average Sales Price*	\$471,333	\$431,400	- 8.5%	\$519,741	\$422,399	- 18.7%	
Percent of Original List Price Received*	90.9%	89.0%	- 2.1%	91.0%	90.8%	- 0.2%	
Days on Market Until Sale	196	204	+ 4.1%	189	245	+ 29.6%	
Inventory of Homes for Sale	86	60	- 30.2%				
Months Supply of Inventory	22.4	16.4	- 26.8%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

